

CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Police Department

Vendor Name: Hard Head Veterans

Address: 2500 W. Broadway Street, Sweetwater, TX 79556

Phone: _____ **E-Mail:** info@hardheadveterans.com

Price: \$31,103.74

Description of item to be procured:

Ballistic ATE Lite SWAT Helmets – 27 Additional

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

The helmets provided by Hard Head Veterans are extremely light weight compared to other helmets. The proprietary internal mesh for ballistic impact is more comfortable to wear on the head for longer periods of time. These helmets are also warrantied for ten (10) years versus five (5) from other vendors. Hard Head Veterans uses their own design team and creates and produces their own components for the helmets.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The helmets are sold and distributed exclusively by Hard Head Veterans. There are no agents or dealers authorized to represent this product. The department has purchased 14 helmets from this company this fiscal year. The additional 27 will provide helmets to everyone on the SWAT team.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Should competing companies arise, we will seek estimates/quotes from them for product comparisons and price.

Department Director's Signature: _____ **Date:** _____
[Signature]
Approval: Procurement Manager Wanda Ray (not to exceed \$50,000.00) **Date:** 7/22/25
Approval: City Manager _____ (not to exceed \$100,000.00) **Date:** _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019



HARD HEAD VETERANS

2500 WEST BROADWAY ST, SWEETWATER, TX 79556
WWW.HARDHEADVETERANS.COM

RE: OEM Status and Sole Source Manufacturer for HHV Products

Hard Head Veterans, LLC (HHV) is the Original Equipment Manufacturer (OEM) and Sole Source Manufacturer of our products to include helmets and accessories. As such, we maintain exclusive design rights and intellectual property ownership for these products.

HHV reserves the right to sell our products directly to customers, distributors, or other interested parties.

For further information or to verify our OEM status/Sole Source status, please do not hesitate to contact us.

Sincerely,

Kit Dumph

Sales Director

Hard Head Veterans, LLC